Becoming a Great Boss to Your Staff and a **Trusted Partner to Your Colleagues**





Speakers



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Why?

Role Models/Mentors

Emotional Intelligence

Level five leadership

The journey





- Why?
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What Emotional Intelligence is **Not**







- Self-Awareness
- Self-regulation
- Motivation
- Empathy
- Social Skill



- Self-Awareness
 - Knowing one's strengths, weaknesses, drives, and impact on others.
- Self-regulation
- Motivation
- Empathy
- Social Skill



- Self-Awareness
- Self-regulation
 - Controlling or redirecting impulses and moods
- Motivation
- Empathy
- Social Skill





- Self-Awareness
- Self-regulation
- Motivation
 - Relishing achievements for its own sake
- Empathy
- Social Skill



- Self-Awareness
- Self-regulation
- Motivation
- Empathy
 - Understanding other people's emotional makeup
- Social Skill



Empathy







- Self-Awareness
- Self-regulation
- Motivation
- Empathy
- Social Skill
 - Building rapport with others to move them in desired directions





- Why do we care?
- Role models/Mentors
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Level 5 Leadership

• Jim Collins: *Good to Great (2001)*





Good to Great

- Abbott (Upjohn) Health Care
- Circuit City (Silo) Retail
- Fannie Mae (Great Western) Financial Services
- Gillette (Warner-Lambert) Consumer Goods
- Kimberly-Clark
- Kroger (A&P) Retail
- Nucor (Bethlehem Steel) Steel
- Philip Morris (R. J. Reynolds) Tobacco
- Pitney Bowes (Addressograph) Business Services
- Walgreens (Eckerd) Retail
- Wells Fargo (Bank of America) Banking/Financial Services





Level 5 Leadership

- Level 1: Highly capable individual
- Level 2: Contributing team member
- Level 3: Competent manager
- Level 4: Effective leader

 LEVEL 5: Builds enduring greatness through a paradoxical combination of PERSONAL HUMILITY plus PROFESSIONAL WILL.



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The Journey

- The leadership journey began the day you started medical school!
- Your responsibilities have increased exponentially with the lengthening of your white coat.
- Never forget that as Dr. Jack Hughston once said "As long as you're green you're still growing. Once you're ripe, you're next to rotten."
- Thank the people around you everyday for the work they do to make you successful, and they will pay back in hard work.
- This journey is a lifetime commitment.



Leadership Pearls

- The team is always stronger than the individual.
- We are all expendable.
- Active listening is critical to strong leadership.
- You need to earn peoples trust before they show you loyalty
- How you behave when things turn to #\$@# will demonstrate your true leadership skills.
- If people around you fail, it often means you have not provided them with the tools they need to succeed.

What Does a Great Partner Look Like?

- Creates a Good Culture
- Shared Vision and Goals
- Highly Motivated and Passionate
- Good Problem Solver
- Team Player





What Does a Great Partner Look Like?

- Ability to Build Relationships
- Fiscally Responsible
- Conflict Resolution Ability
- Support of Partners and Leadership





Summary

- We know everyone of you has the potential to be a great leader and a great business partner.
- Our hope is that you stay humble, always strive to improve yourself, stay empathetic, and always appreciate those who work around you.
- Finally, the day you think you have reached level 5 leadership, can not by definition, be the day that you do.